# **ABOUT YOUR ADVISER**

## Matthew Williams | AR No.398225

### Jeff Shakespeare & Associates Pty Ltd | CAR No.252827

Address	Level 2, 94 Lambton Road Broadmeadow NSW 2292
Telephone	02 4908 0999
Email	mattheww@jsagroup.com.au
Website	www.jsagroup.com.au

#### Authorisations

I am an authorised representative of Matrix Planning Solutions Ltd. I am authorised in the following financial services and products:

- Superannuation
- Pensions & Annuities
- Self Managed Superannuation Funds
- Retirement Savings Accounts
- Cash & Term Deposits
- Deposit and Payment Products
- Managed Investments
- Exchange Traded Products
- Investment Bonds
- Government Debentures
- · Listed Securites (shares & other products)
- Margin Lending
- Life Insurance
- Total & Permanent Disabilty Insurance
- Trauma Insurance
- Income Protection Insurance
- Centrelink / Veterans' Affairs Assistance
- Budgeting and Cashflow Management
- Debt Management

#### Remuneration

I am remunerated by:

Salary

The following tables summarise the types of fees or commissions that are applicable to the services I provide. All amounts are inclusive of Goods and Services Tax (GST).

Remuneration	Uр То
SoA Preparation Fee	\$5,500
Implementation Fee	\$5,500
Hourly Rate	\$385

Remuneration	Initial	Per Annum
Adviser Service Fee	\$0 to \$5,500	\$0 to \$16,500
Adviser Service Fee (asset based)*	0% to 1.1%	0% to 1.1%
Insurance Commission*	0% to 66%^	0% to 33%

\* Based on a % of funds invested or insurance premiums

^ Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover.

For example, a 1% Adviser Service Fee based on a \$200,000 investment would equal a \$2,000 fee payable.

#### **Benefits, Interests and Associations**

The Business, associated entities or I have arrangements with the following parties.

Related Parties	JSA Accounting & Tax JSA Mortgages & Finance JSA Salary Packaging JSA Financial Services	
Referral Parties	JSA VBD JSA H&M JSA McEwans JSA Financial Services	
Shareholdings	ClearView Financial Advice	

Where arrangements include payments or benefits these will be disclosed to you in writing at the time of providing advice.