



SMSF ADVISERS NETWORK PTY LTD

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FINANCIAL SERVICES GUIDE

ADVISER PROFILE & FEE SCHEDULE

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FSG Part 2 of 2

Who Are We?

Business Name: JSA Accounting & Tax Pty Ltd
Address: Level 5,
250 Pacific Highway,
CHARLESTOWN NSW 2290
Postal Address: PO Box 1038,
CHARLESTOWN NSW 2290
Phone Number: (02) 4908 0999
Fax Number: (02) 4908 0900
Website: www.jsagroup.com.au
Email: accounting@jsagroup.com.au

JSA Accounting & Tax Pty Ltd (ABN 66 136 025 397) is a Corporate Authorised Representative No. 125 7328 of SMSF Advisers Network Pty Ltd.

At JSA Accounting & Tax, our goal is to assist our clients with their ongoing business operation through the provision of all accounting services. You will have personal access to qualified Chartered Accountants to provide your Business Maintenance needs through to your Taxation and Compliance work. We will stay involved with your business for the entire year to ensure you gain accurate and up to date information

Please be aware that *JSA Accounting & Tax Pty Ltd* is a business that may be associated with the provision of our advice to you. As a result of this association, the below listed Authorised Representatives may benefit from the payment of fees to *JSA Accounting & Tax Pty Ltd* in addition to the fees charged for advice provided under SMSF Advisers Network Pty Ltd. Confirmation and details of the fees involved where this arrangement is applicable will be included in your Statement of Advice.

Details of Authorised Representatives of the SMSF Advisers Network Pty Ltd who can provide you with financial advice within our office are as follows:

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Wholly owned subsidiary of the
National Tax & Accountants'
Association

Damian Cherry B Bus (Acc) CPA SSA

SMSF Specialist Adviser

Authorised Representative No: 125 7330

Email: damianc@jsagroup.com.au

Damian joined the JSA Group in August 2016 as the SMSF Manager in JSA Accounting & Tax. Damian brings with him over 15 years of accounting & superannuation experience. Damian has a Bachelor of Business (Accounting), is a Certified Practising Accountant (CPA) and is a SMSF Specialist Adviser accredited with SMSF Association. Outside of work, Damian is a keen Collingwood supporter and enjoys watching AFL. He also enjoys ten pin bowling and has bowled 2 x 300 games to date. Having completed studies in superannuation and Self-Managed Superannuation to meet the ASIC criteria to provide personal advice, Damian looks forward to continuing to provide his clients with advice regarding their superannuation needs.

Damian Cherry is remunerated by means of salary.

Sharon Roberts B.Com. C.A.

Chartered Accountant

Authorised Representative No: 127 0069

Email: sharonr@jsagroup.com.au

Sharon is a qualified Chartered Accountant with a Bachelor of Commerce degree from The University of Newcastle. She trained at a big 4 accounting firm and now has over 20 years experience gained in London and Sydney, as well as her hometown of Newcastle. For the past 12 years, Sharon has worked at Sweeney & Co at Boolaroo, which is now part of the JSA Group. Sharon is able to assist clients with individual, business and company tax, GST and BAS and Self Managed Superannuation Funds. Outside of work, Sharon enjoys volunteering for community groups including schools and sports clubs and is also on the Board of the Newcastle Writers Festival. Having completed studies in superannuation and Self-Managed Superannuation to meet the ASIC criteria to provide personal advice, Sharon looks forward to continuing to provide her clients with advice regarding their superannuation needs.

Sharon Roberts is remunerated by means of salary.

Please note that no commissions from product providers are received by any Authorised Representative of the SMSF Advisers Network Pty Ltd.

Your Adviser, as detailed above can provide strategic advice in the following areas:

- Basic Deposit Products; and
- Superannuation (including Self-Managed Superannuation Funds).

How we charge

Fees are charged according to the work undertaken by your adviser and may be charged on an hourly basis or as a flat fee, or as a combination of both. A fee may be charged for the initial work in developing and implementing a strategy, as well as for ongoing monitoring and reviews.

Hourly Rates

A typical rate for a fee for service arrangements is between \$250 and \$350 per hour plus GST.

Advice Preparation Fee

This is a one-off fee charged for the preparation of the advice provided. Professional Advice Fees can range from \$500 to \$5,000 plus GST. The cost will be determined by the advice provided and your advice requirements. This fee is applicable even if you decide not to proceed with the advice provided.

Implementation Fees

To implement our advice, we may charge a fee. This fee is typically between \$200 to \$5,000 plus GST depending on the advice, strategies and time involved.

Ongoing Advice Fees

We offer an ongoing review service to ensure you are on track to achieving your goals and objectives as well as addressing any issues that may arise. The cost of this service will vary depending on your level of service required or selected. This fee can range between \$1,200 and \$3,500 plus GST per annum.

Details of all fees will be clearly documented in the Statement of Advice you receive.

All fees are paid directly to SMSF Advisers Network who then pays the income to the Authorised Representative on a bi-monthly basis.

Referral Fees

SMSF Advisers Network Pty Ltd and its Authorised Representatives may work closely with many professional people and organisations such as solicitors and clubs to assist in providing you with advice.

Where we receive referrals from these sources, there may be a referral fee paid or received. Referral fees are not a separate charge to you. Referral fees will be disclosed to you at the time of referral and/or will be detailed in your Statement of Advice.

We currently do not have any referrals in place.